

Motor Market Expands With New Site

Cradley Heath based car dealership Motor Market Limited continues to buck the trend in these tough economic times and have invested heavily in further expanding its business.



Already well respected for its approach to providing excellent customer service and value for money, Motor Market recently acquired the freehold to the former Crown Works engineering site adjacent to its existing premises. The additional space has allowed the business to improve its preparation and storage facilities and increase its stock holding capacity to 120+ cars.

Over the past few months the development has transformed a small corner of Newtown Lane, Cradley Heath from a series of dilapidated outbuildings and disused wasteland, to a striking modern facility that complements their original site opposite. A challenging project involved the initial demolition of derelict buildings and then the excavation and removal of over 800m³ of subsoil to provide a level base. 60 tonne of basalt stone provides the floor

covering all retained by new brick work boundary walls and wrought iron fence details, which provide a striking frontage to the Newtown Lane aspect.

Owned by local brothers Dean and Adam Bridge Motor Market specialise in providing quality used vehicles between the £2995 and £6995 price ranges. Partnerships with major finance companies such as Close Motor Finance, Barclays and Santander also ensure they can provide competitive finance whenever it's required. As standard all vehicles are provided with a 72 point pre delivery inspection, clean



HPI reports, 12 months MOT and comprehensive mechanical warranties.

When asked the secret to their success, Dean commented. "I don't think its ever that simple or there's a single ingredient to making a successful business. For us the key has been to focus on what's important to our customers. We've never been in any doubt about this, their feedback tells us that excellent customer service, value for money and a comprehensive choice are the vital things that influence customers decision to buy.

We have always made a great effort to service

customers well, often going beyond what's typical in the used car market, but the fact 70% of our business now comes from repeat customers or personal recommendation shows us this policy is a worthwhile investment.

Also having been born, brought up and still living in the area we are well aware of peoples expectation when it comes to value for money, we work very hard to source competitively and combined with a no frills, lean approach to unnecessary overheads, we keep our prices extremely keen, without comprising on the quality of the finished car".

Adam went on to explain "the real driver behind the investment in this new facility is additional choice for our customers. We have always held a good stock of Ford, Vauxhall, Renault, Peugeot and Citroen, also we have now been able to expand this with Volkswagen, Jaguar, BMW, Mini and more means with over 120+ cars on display we now offer customers the widest choice of used stock in the area." So with the powerful



combination of increased choice, great value and excellent customer service Motor Market look very well positioned to serve the local used car market for many years to come.

Motor Market

Best value, choice & customer service

55 Reg
Golf
1.4S
£5495
or £35 wk

07 Reg
BMW
ONE SERIES
£7995
or £46 wk

56 Reg
TIGRA
1.4i
£5995
or £38 wk

07 Reg
ASTRA
1.3 CDTi
£4995
or £32 wk

07 Reg
Peugeot
207
£5495
or £35 wk

08 Reg
Megane
1.5 DCI
£6195
or £40 wk

A SELECTION OF OUR STOCK

	Sale Price	Wkly Equiv
07 Reg BMW 116i SE BMW Silver, Climate Control, Alloys, CD, FSH, 38k	£7995	£46
56 Reg CITROEN C3 1.4 DESIRE Blue, air con, alloys, CD, 5-door, low insurance group 2, FSH, 31k	£4195	£28
55 Reg CITROEN CR 1.4 VTR Black, AC, Alloys, CD, 3-door, Low Insurance Grp 4	£3195	£28
05 Reg CITROEN XSARA PICASSO 1.6 DESIRE MPV Silver, AC, CD, Insurance Grp 5	£3495	£23
56 Reg FIAT GRANDE PUNTO 1.2 ACTIVE Red, alloys, CD, insurance group 2, 41k	£3695	£24
56 Reg FIAT GRANDE PUNTO 1.2 ACTIVE Red, CD, 5-door, Ins Grp 2, FSH, 47k	£3995	£26
56 Reg FIAT GRANDE PUNTO 1.4 ACTIVE SPORT Silver, Alloys, CD, 3-door, Ins Grp 3, FSH, 48k	£3995	£26
04 Reg FORD FIESTA 1.4 FLAME Orange, Alloys, CD	£2995	£17
08 Reg FORD C-MAX 1.8 ZETEC MPV Silver, AC, Alloys, CD, FSH	£4695	£30
08 Reg FORD C-MAX 2.0 TDCI ZETEC MPV Silver, Diesel, AC, Alloys, CD	£6995	£41
03 Reg FORD FOCUS 1.4 CL Silver, CD, Low Insurance Grp 4	£2195	£15
55 Reg FORD FOCUS 1.6 TDCI LX ESTATE Blue, Diesel, A/C, CD, FSH	£3695	£24
06 Reg FORD FOCUS 1.6 LX DUAL FUEL Blue, Petrol/Gas, A/C, CD, FSH	£4495	£29
55 Reg FORD FOCUS 1.8 TDCI GHIA Silver, Diesel, A/C, Alloys, CD	£4495	£29
07 Reg FORD FOCUS 1.8 TDCI LX Red, Diesel, Alloys, CD	£4695	£30
57 Reg FORD FOCUS 1.6 TDCI ZETEC Silver, Diesel, AC, Alloys, CD, FSH	£5195	£33
08 Reg FORD KA 1.3i STYLE Blue, Col coded bumpers, Low tax & insurance, 33k	£3495	£23
55 Reg FORD STREET KA 1.6i Red, Silver, Convertible, Red Leather Seats, AC, Alloys, CD, FSH	£3995	£26
08 Reg FORD MONDEO 1.8 TDCI EDGE Silver, Diesel, A/C, CD, FSH, 68k	£7195	£42
58 Reg FORD MONDEO 1.8 TDCI EDGE ESTATE Silver, Diesel, A/C, Alloys, CD, FSH, 68k	£7195	£42
06 Reg MINI 1.6 ONE Silver, alloys, CD, insuran ce group 5, FSH	£5495	£35
07 Reg JAGUAR X-TYPE 2.0D Grey, Diesel, A/C, Alloys, CD, FSH	£5695	£36
56 Reg JAGUAR X-TYPE 2.0D CLASSIC Silver, Diesel, A/C, Alloys, CD	£5695	£36
56 Reg JAGUAR X-TYPE 2.0D S ESTATE Blue, Diesel, A/C, Alloys, CD, Leather Seats, FSH	£5695	£36
Y Reg MGF 1.8i VVC CONVERTIBLE. Gold, Alloys, CD, 44k, p/x to clear	£2195	na
53 Reg PEUGEOT 206 1.4 SE Silver, A/C, Alloys, CD Multi Changer	£2695	£17
04 Reg PEUGEOT 206 1.4 S Gold, A/C, Alloys, CD	£3195	£21
56 Reg PEUGEOT 207 1.4 SE Black A/C, Alloys, CD, 5-door, FSH, 34k	£4995	£32
56 Reg PEUGEOT 207 1.6 HDI S Blue, AC, CD, 5-door, FSH, £30 Year Road Tax	£5195	£33
56 Reg PEUGEOT 207 1.4 SE Silver, Alloys, AC, CD, 5-door, Panoramic Roof, FSH, 38k	£5195	£33
07 Reg PEUGEOT 207 1.4 SPORT Orange, Alloys, AC, CD, Low Insurance Grp 4, FSH, 28k	£5495	£35
53 Reg PEUGEOT 307 1.6 S ESTATE Silver, A/C, Alloys, CD, Roof rails & bars, 67k	£2995	£19
04 Reg PEUGEOT 307 1.6 S ESTATE AUTOMATIC Silver, Auto, A/C, Alloys, CD, 12 months MOT, p/x to clear	£1995	na
05 Reg PEUGEOT 307 1.6 HDI 110 SPORT Silver, Diesel, AC, Alloys, CD	£4495	£29
55 Reg PEUGEOT 307 1.6 S Red, A/C, Alloys, CD, FSH, 59k	£4495	£29

MANY MORE CARS IN STOCK

	Sale Price	Wkly Equiv
56 Reg PEUGEOT 307 1.6 HDI 110S Silver, Diesel, AC, Alloys, CD, FSH	£4695	£30
55 Reg PEUGEOT 307 1.6 S Black, 2006, A/C, Alloys, CD, FSH, 37k	£4695	£30
07 Reg RENAULT CLIO 1.2 CAMPUS SPORT Blue, AC, Alloys, CD, Low Insurance Grp 3	£3995	£26
56 Reg RENAULT CLIO 1.6 DYNAMIQUE (New Shape), AC, Alloys, CD, 5-door, Low Ins Grp 3, FSH	£3995	£26
06 Reg RENAULT MEGANE 1.9 DCI DYNAMIQUE Silver, Diesel, AC, Alloys, CD, Panoramic Roof	£3195	£21
05 Reg RENAULT MEGANE 1.6 DYNAMIQUE. Red, AC, Alloys, CD, FSH, 49k	£3695	£24
57 Reg RENAULT MEGANE 1.5 DCI DYNAMIQUE Blue, Diesel, AC, Alloys, CD, £30 Road Tax, FSH	£4695	£30
08 Reg RENAULT MEGANE 1.5 DCI DYNAMIQUE Grey, Diesel, AC, Alloys, CD, £30 Road Tax, FSH	£6195	£40
04 Reg RENAULT MEGANE 1.6 DYNAMIQUE Cabriolet Blue, AC, 18in Alloys, CD, Panoramic Roof, 45k	£4495	£29
06 Reg RENAULT MEGANE 1.6 DYNAMIQUE Cabriolet Silver, AC, Alloys, CD, Panoramic Roof, FSH	£5995	£38
07 Reg RENAULT SCENIC 1.4i SXI Silver, Diesel, A/C, Alloys, CD, FSH	£4695	£30
57 Reg RENAULT SCENIC 1.5 DCI DYNAMIQUE MPV Gold, Diesel, AC, Alloys, CD, FSH, 50i	£5495	£33
07 Reg VAUXHALL ASTRA 1.3 CDTi 16V LIFE Silver, Diesel, A/C, CD, Low Road Tax	£4995	£32
07 Reg VAUXHALL ASTRA 1.4i SXI Turquoise, air con, alloys, CD, FSH, 40k	£5195	£33
54 Reg VAUXHALL CORSA 1.2 SXI. Gold, AC, Alloys, CD, Low Ins Group 3	£3495	£23
54 Reg VAUXHALL CORSA 1.2 SXI. Blue, AC, Alloys, CD, Low Ins Grp 3	£3495	£23
55 Reg VAUXHALL CORSA 1.2i SXI+. Silver, AC, Alloys, CD, Low Ins Grp 3, FSH	£3695	£24
56 Reg VAUXHALL CORSA 1.2i SXI Silver, AC, Alloys, CD, 5-door, 30k	£4195	£28
08 Reg VAUXHALL CORSA 1.5 CDTi DESIGN Silver, Diesel, AC, Alloys, CD, Half Leather Seats, FSH	£5695	£36
05 Reg VAUXHALL TIGRA 1.4i SPORT Convertible. Blue, AC, Alloys, CD, Leather Sport Seats, 44k	£5495	£35
56 Reg VAUXHALL TIGRA 1.4i EXCLUSIVE CONVERTIBLE. Black, AC, Alloys, CD, Leather Seats, FSH, 37k	£5995	£38
55 Reg VAUXHALL MERIVA 1.6 ENJOY Blue, AC, CD, FSH	£3695	£24
06 Reg VAUXHALL VECTRA 1.8i VVT DESIGN Grey, A/C, Alloys, CD, Half Leather Sport Seats	£3995	£26
07 Reg VAUXHALL VECTRA 1.9 CDTi EXCLUSIVE Silver, A/C, CD, 48k	£5195	£33
57 Reg VAUXHALL ZAFIRA 1.6 CLUB 7 seater. Silver, AC, Alloys, CD, FSH, 46k	£5995	£38
07 Reg VAUXHALL ZAFIRA 1.8 CLUB MPV Black, AC, CD, 7 seater, FSH, 30k	£5695	£36
08 Reg VAUXHALL ZAFIRA 1.6i LIFE MPV Black, AC, CD, 7 seater, FSH, 19k	£6195	£40
56 Reg VAUXHALL ZAFIRA 1.9 CDTi CLUB MPV Beige, Diesel, AC, Alloys, CD, 7 seater, FSH	£6195	£40
53 Reg VOLKSWAGEN BEETLE 2.0 S Silver, A/C, Alloys, CD, Full Winter Pack, FSH	£2995	£19
55 Reg VOLKSWAGEN GOLF 1.4 S Red, Diesel, AC, CD, FSH, 41k	£5495	£35
55 Reg VOLKSWAGEN PASSAT 1.9 S SE TDi Blue, AC, Alloys, CD, 12 Months MOT p/x to clear	£3495	na
06 Reg VOLKSWAGEN POLO 1.2 S 55 Blue, A/C, Alloys, CD, FSH	£4495	£29

All Prices after £300 Minimum Part Exchange Allowance
Finance Example - Cash Price £3995. Less Cash or Part Exchange Deposit £500
Amount Of Credit £3495. Total Amount Payable £5453.60
48 Monthly Payments of £103.20 or 208 weekly payments of £23.82

TYPICAL
19.9% APR

56 Reg
JAGUAR X-TYPE
2.0 D S
£5695
or £36 wk

04 Reg
FIESTA
1.4
£2995
or £17 wk

06 Reg
MEGANE
CABRIOLET
£5995
or £38 wk

08 Reg
ZAFIRA
Life
£6195
or £40 wk

07 Reg
FOCUS
TDCI
£4695
or £30 wk

08 Reg
C-MAX
ZETEC
£4695
or £30 wk

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OPEN
MON-FRI
9 am-7 pm
SAT-SUN
10 am-4 pm

